



To Whom It May Concern:

I'm writing this concerning our experience with PE Systems Corporation. As a hotel chain with multiple locations, we were very interested in the fees that we were paying to accept credit cards, but did not have the time or the resources to really focus on the money that we were spending. A colleague of mine was interested in what PE Systems could do to help us manage these costs, and thence began our partnership with them.

I came into the picture after PE Systems had already been working on our account. The experts at PE Systems are great. They not only spend their time and resources dealing with the issues that were costing us money, but also were very good at educating me as to where the savings came from and why we had been losing the money to begin with. There have been a few reporting issues and personnel changes on our side over the course of this relationship, and PE Systems has handled these changes well. They continue to do the job that we need them to do for us, efficiently, professionally, and are always a pleasure to work with.

I am very satisfied with my experience with PE Systems and I highly recommend them to anyone that would not only like to save money on the fees that they are paying to accept credit cards, but also to understand why they could possibly be losing money.

Sincerely,

Vice President of Finance