



Nassau Suffolk

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To Whom It May Concern:

I'd like to write on behalf of the professionals at PE Systems. The experience that we had as we moved through their process was extremely positive and educational. We were impressed with the Contract Administration team, who we were introduced to during our cost savings analysis presentation. They informed us of the savings opportunities their analysis uncovered and presented us with an action plan to achieve these savings. Our Contract Administrator, as well as our Account Manager, are true specialists in their respective areas. The entire process was handled expertly and did not take us away from ongoing projects and our day to day business requirements.

During the course of our work with PE Systems they analyzed competitive bids, completed an RFP, recommended a competitive vendor, and facilitated a seamless processor switch. We are looking forward to our continued relationship and are comfortable with the knowledge that we have a team of professionals reviewing our processing environment every month.

We were truly pleased with our overall experience with the PE Systems staff; their professionalism, and the depth of their industry knowledge. Not only did they know what to do but also how to implement the necessary changes that make the savings a reality.

Very truly yours,

Chief Financial Officer

www.nassausuffolklumber.com

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