



NORTH HARRIS MONTGOMERY COMMUNITY COLLEGE DISTRICT
District Services and Training Center
5000 Research Forest Drive
The Woodlands, Texas 77381-4356
832.813.6500

To Whom It May Concern:

This letter is to describe the services provided by PE Systems Inc and our experience with them. North Harris Montgomery CCD was approached by a PE Systems representative in regards to their savings program. We were told that the PE Systems' business model was to analyze the fees that we were paying to accept credit cards; to identify any issues that were causing us to lose money; and, to work with our current processor to lower our fee structure. For those services PE Systems would be compensated on a percentage of the bottom-line savings for a short time. To be honest, our initial reaction was skepticism. The prospect of continued savings sounded too good to be true. We thought that they must work directly for a bank or a processor and that the end goal would be to change us over to whoever they worked for.

PE Systems assured us that they would be working for us. After a no-cost analysis of the potential savings, PE Systems convinced us that they really were concerned about saving money for us. I appreciate their persistence and patience, because in the end, when we agreed to sign with them, they did just exactly as they said that they would do - they saved us money.

I highly recommend that you give PE Systems a chance to perform their service for you. They truly are the only group out there that is an advocate for the merchant.

Sincerely,

Deputy Vice Chancellor of Finance & Treasurer

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