



Purchasing Department

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P.E. Systems, Inc.
3810 East Boone, Suite 102
Spokane, WA 99202

ATTN: Tom Parrish

Dear Tom,

Enclosed is an excerpt from an email that I sent to the list serve for the National Association of Educational Buyers (NAEB) on 8/6/02. The email expresses my satisfaction with the services provided by P.E. Systems, Inc. Please feel free to use this as a letter of recommendation.

"I am pleased to advise you that we are very satisfied with PE Systems. We have had a positive experience with Tom Parrish and Allen McElroy. They handle themselves in a professional manner and have an in-depth understanding of the fees charged by credit card processors. They can obtain visibility into fees that are buried deeply within a processor's fee structure; these fees were not visible to us. We were hesitant to share 50% of the actual savings from initiatives they recommended, but in hind site, 50% is reasonable. They also provided expert advise to the Contracts Officer at the State Procurement Bureau regarding an RFP for the new credit card processor. Their expertise is well worth the investment. I personally recommend them based on their customer service and technical abilities. Please feel free to call me if you have any other questions."

Sincerely,

Director of Purchasing