



BURSAR

To Whom It May Concern:

This letter is in recommendation of PE Systems and the services that they offer. When we were first contacted by PES we found the service that they provide intriguing, but we weren't convinced that it would be a good fit for our University. Although they said, and had written into their contract that there was no cost involved if they didn't save us money, we still were a bit hesitant. It honestly sounded too good to be true and we were concerned that there may be some hidden cost that would come back to haunt us if we chose not to use their service. In the end, because of the way their contract is written, we were confident that we were protected and we decided to move forward with their service.

The outcome of their findings delighted us. The savings that they were able to uncover for our school have been substantial and their team has been wonderful to work with. As they promised in the beginning, all decisions and control has stayed in our hands, but just as they told us, they've done the necessary work. We also were relieved to find that their fee is 100% based on actual savings, and they clearly document the savings recovered and why we were losing that money to begin with.

There is absolutely no reason not to sign up with PE Systems today. In this day and age, it is very nice to be working with a company that actually does everything that they say they will do.

Bursar  
Loyola University New Orleans