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Grand Rapids, Michigan 49503-3295  
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Mr. Tom Parrish  
PE Systems  
310 E. Boone  
Suite 306  
Spokane, WA 99202

Dear Mr. Parrish;

I wanted to take a moment to thank you and PE Systems for your assistance in helping Grand Rapids Community College understand, manage and reduce the cost of accepting credit cards!

Today's college and university business officers have a myriad of responsibilities and requirements. Because of the complexity of credit card processing and fees, it is a difficult skill for us to master with limited time and resources. PE Systems helps the business officer interpret the monthly statements and works with them to identify cost savings. Through it all, PE Systems leaves the control in the hands of the institution so that decisions and relationships are not jeopardized.

In this time of uncertain federal and state funding for colleges and universities, it is imperative that we manage and reduce the costs of doing business wherever possible to ensure that students and their families can afford higher education and PE Systems has helped us lower our credit card fees. We really appreciate your professional assistance to Grand Rapids Community College!

Sincerely,

Executive Director of Financial Services

MAB/cks