



# CENTRAL WASHINGTON UNIVERSITY

ELLENSBURG • LYNNWOOD • MOSES LAKE • SEATAC • STEILACOOM • WENATCHEE • YAKIMA

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## FINANCIAL SERVICES

### **RE: Profitability Enhancement (PE) Systems Letter of Reference**

Dear Sir or Madam:

Central Washington University contracted with PE Systems in January of 2002, to review our credit/debit card payment processes and to make recommendations for cost savings. PES reviewed our receipting processes, our contracted agreements, and fee structures. They educated our staff in the most efficient way to process transactions, assisted in the renegotiations of our service contracts fees, and recommended changes in business practices.

Allan and Tom have been a pleasure to work with. They are expert in the workings of the electronic payment world of banking. They were flexible and quick in their follow up activities. They went beyond what was expected in terms of service and advice. Their reimbursement plan makes for a no lose situation for their clients. Staff time required for their review was minimal.

I highly recommend PE Systems to any business that desires an outside review of their payment processes and wants potential cost savings.

Sincerely,

Director of Financial Services